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MESSAGE

Precedence	DSB File	Cy. Ser. No.
ROUTINE		
TO	FROM	· Circuit
DSB	GC	HQ.

Classification

BURROUGH FROM MORGAN.

YOUR 190500/01/54.

VISIT.

MOST GRATEFUL FOR YOUR PROMPT AND USEFUL REPLY. I ASSUME BROWN IS TAKING ADMINISTRATIVE ACTION OVER WATSON'S EXTENSION. NO NOTIFICATION TO WATSON HAS YET COME THROUGH AUSTRALIA HOUSE. I ASSUME ALSO THAT BROWN WILL NOT OVERLOOK THE CONNECTION BETWEEN WATSON'S EXTENDED DATE AND THE TIMING OF HIS OWN

2. I REGRET THE LONG DELAY IN FURNISHING YOU WITH MORE PARTICULARS ABOUT THE FINANCE OF COLOROB. THIS HAS ARISEN BECAUSE OF OUR WISH TO MAKE A CERTAIN PROPOSAL TO YOU AND ITS HAVING TO GET PAST SEVERAL APPROVALS BEFORE IT COULD BE MADE. WE APPRECIATED YOUR CONCERN LEST A COST ONCE AGREED AND BUDGEDTED FOR SHOULD PROVE TO BE INSUFFICIENT, AND INVOLVE YOU IN THE DIFFICULTIES OF ASKING SUPPLEMENTARIES. WE ALONE ARE IN A POSITION TO ESTIMATE THE COST. WHICH WE DID WITH CARE. WE STILL FEEL PREPARED TO ABIDE BY THE FIGURES GIVEN LAST AUGUST, AND AMPLIFIED IN THE NEXT PARAGRAPH. I COME TO OUR PROPOSAL IN PARA 5.

DIR	ML	MLD	МН	MHR	MS	MSC	MSO	MSS	MQ	MT	MZ	suko	SIG	SIG I	SIG 2
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Decrypted By

Checked By

Registered By....

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		- CEONE	**		-2-			
	3. THE	ANSWERS TO	YOUR	ENQU	IRIES	IN 21 Ø 64	9 oct.	
	ARE GIV	EN UNDER Y	OUR HE	ADIN	v G S			
(A)	(1) OUR	FIGURE OF	27,00	Ø PC	OUNDS I	S THE "M	AXIMUN	A 1 .
	PROBABL	E COST" IN	ICLUSIV	E OF	THE FE	RRANTI C	ONTRAC	T.
	(11) TH	IS FIGURE	ASSUME	S G	.C.H.Q.	CONSTRUC	TION A	T
	THE BAR	E COST OF	MATERI	ALS	AND LAB	OUR. TH	E SENS	E
	OF PARA	48. IS TH	IAT IF	FERE	RANTI BU	ILD THE	INPUT/	•
	TUSTUO	AND SWITCH	ING CI	RCUI	TRY THE	N THE CO	ST WOL	ILD
	BE SOME	37,000 PC	UNDS.					
	(111) T	HE 10,000	POUNDS	OF	OUR PAR	A 44. (B) 15	
	FOR THE	MATERIALS	S AND C	OMPO	DNENTS,	IT IS NO	T THE	
	SAME AS ONERHEAD "BERNEA	THE 10,00	SØ POUN	IDS C	OF PARA	48. FOR	FERRAN	171
(8) HAND PE	RFORATOR F	OST OF	FICE	No. 44.			
	ишмв	ER (44)			b-	54 15		
	REPE	REGRATOR (2)			66 5		
	TRAN	SMITTER (1	B)			57 Ø		
	FERR	ANTI HIGH	SPEED	REAL	DER	28Ø 9		
	ELEC	TROMATIC T	YPEWRI	TER	(AT	044 45		
		ERITH PUNC		X 10 5	oung -	211 15 RENTAL 5	669-1	5
	HOLL	ERITA PUNC	, , , ,	and h		RENIAL	ALD SO	
DIR ML M	LD MH MHR	MS MSC MSO	MSS MQ	мт	MZ SUKO	S	IG SIG I	SIG 2
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IN MESSAGE

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AVE TO BE BUILT:
SIS AND TESTING
END THAT ALL COSTS
D BE CHARGED TO
MENT UNIT WHOSE
ESIGN AND PRODUCTION
THE INSTALLATION OF
MPTION AT THIS
40 VOLTS A.C., 3 PHASE
ALLED.
E TIME TABLE OF
PPEARS POSSIBLE
AT JULY 1954 .
HAD SOME OPERATIONAL
1955. IT WOULD
.B. RECEIVING ANY
SIG SIG I SIG 2
56 963 994

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IN MESSAGE

Precedence .	DSB File	Cy. Ser. No.		
ROUTINE.	FROM	Circuit		
ТО	FROM	Circuit		

Classification

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EQUIPMENT BY THAT DATE, ALTHOUGH WE SHOULD AIM
TO GET IT DELIVERED IN THE NEXT QUARTER.

5. WE INTERPRET YOUR THOUGHTS AS RUNNING IN THE
DIRECTION OF G.C.H.Q. ACCEPTING RESPONSIBILITY FOR
THE WHOLE MACHINE (BUT SEE PARA 6. BELOW). WE WOULD
PROPOSE UNDERTAKING A FIXED PRICE CONTRACT, THAT IS
WE EXPRESS SUFFICIENT CONFIDENCE IN OUR ESTIMATES TO
OFFER TO SELL D.S.B EQUIPMENT ADEQUATE FOR ITS KNOWN
REQUIREMENTS FOR (ENGLISH 28,400. THE CONSTITUTION
OF THE TOTAL IS AS SET OUT IN OUR PARA. 44 AND
FURTHER EXPLAINED HERE, AN EXTRA 900 FOR THE STANDARD
AUXILIARY EQUIPMENT PRICED IN (B) AND (C) ABOVE, AND
500 FOR PACKING AND FREIGHT.
IT WILL NOT BE NECESSARY FOR THE WHOLE PAYMENT TO

IT WILL NOT BE NECESSARY FOR THE WHOLE PAYMENT TO

FALL IN ONE FINANCIAL WEAR, BUT THE BULK OF IT SHOULD

COME WITHIN 1954/5 WITH US OR 1955/6 WITH YOU. THIS

WILL BE A MATTER FOR B DEPARTMENT TO SETTLE WITH YOU.

6. WE HAVE HAD IT IN MIND THAT THE FIRST EQUIPMENT

SHOULD BE THE MINIMUM WHICH IS OPERATIONALLY ADEQUATE.

TIME IS SO SAVED, AND THE COST OF LATER EXTENSION CAN

BE CHARGED TO THE DEVELOPMENT UNIT.

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	ROUTINE	DAS THE	[6- Sa - SE
TO		FROM	Circuit
		· · · · · · · · · · · · · · · · · · ·	DM Circuit Care

Classification

SUCH EXTENSIONS, MOREOVER, CAN BE THE SUBSEQUENT CONCERN OF ROBINSON AND WATSON WHEN THEY ARE BACK IN AUSTRALIA. REFERRING BACK TO PARA 4. WE REGARD IT AS VERY IMPORTANT THAT THEY SHOULD REMAIN WITH US UNTIL THE EQUIPMENT HAS BEEN TESTED OPERATIONALLY, THAT IS, ON PRESENT ESTIMATE, UNTIL JUNE 1955

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