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02-10-1984

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ADD CH SM SMT AGRX(18.3.33-25.2.46) ADS

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DE #8306 2762042

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*Sensitive
Intelligence & Personnel*

~~CONFIDENTIAL COMINT CHANNELS~~

AD-1545-84

MARSIK

REF: ADA-0045-84, 280710 SEP

MEETING HELD WITH PEOPLE TODAY AS PLANNED TO IRON OUT
REMAINING WRINKLES ON THIS PROCUREMENT.

2.. WILL PROGRESS DD1513 TO EMBASSY BASED ON FOLLOWING
INFORMATION THAT WILL BE PROVIDED THEM BY MEMO FROM THIS OFFICE:-
QUOTE PROCUREMENT IS REQUIRED OF THE FOLLOWING

READ IN THREE COLUMNS (RAYTHEON PART NR, QTY AND DESCRIPTION)

1052L-32	1 CONTROLLER
DA/M 1116	2 16K MEMORY BOARDS
4103-G6	18 SAM DISPLAY (TEMPESTED)
6105-01	18 KEYBOARDS
591586G200	TWISTED PAIR CABLE (QTY 4 X 500 FEET, 10 X 600 FT AND 4 X 50 FEET)
594564G50	BUS AND TAG CABLES WITH TERMINATOR BLOCKS (50 FEET)

THE CONTROLLER TO BE 60HZ BUT THE TERMINALS TO BE 240V 50 HZ POWER.
DELIVERY WILL BE REQUIRED BY AIR FREIGHT THROUGH THE AUSTRALIAN
GOVERNMENT FREIGHT FORWARDER MCGREGOR SEA AND AIR SERVICES, JERSEY
CITY, NEW JERSEY.

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IT IS REQUESTED TO ASSIST US IN DEFERRING FULL PAYMENT UNTIL NEXT FINANCIAL YEAR THAT APPROVAL BE GIVEN TO PAY TEN PER CENT OF THE EQUIPMENT COST ON ACCEPTANCE OF THE DD1513 WITH THE REMAINDER THREE MONTHS BEFORE FINAL DELIVERY. UNQUOTE.

3.. IF ANY PART OF THE ABOVE IS UNSATISFACTORY PLEASE REVERT IMMEDIATELY. WILL START THE PAPER WORK THIS AFTERNOON WITH CASE AT-M-GIY BEING ASSIGNED TO THE BUY. YOU WILL NEED TO TELL THE EMBASSY TO ACCEPT THE CASE WHEN RECEIVED THERE. WE WILL ALSO MONITOR THIS WITH THE EMBASSY AND SHEPHERD IT THROUGH. THE ESTIMATED COST IS 200, 000 DOLLARS BUT THIS WILL BE CONFIRMED BY ASAP AND IF ANY CHANGE WILL GET BACK TO US IMMEDIATELY. WILL PROBABLY ACCEPT THE 10 PER CENT OF THE EQUIPMENT COST ON ACCEPTANCE OF THE OF THE LOA BUT THERE WILL BE THE NORMAL 1.5 PER CENT FMS CHARGE AND 3 PER CENT ADMINISTRATION CHARGE TO ADD TO THE COST OF THE EQUIPMENT ULTIMATELY.

4.. WILL ALSO EXPEDITE ORDERING BUT WILL REQUIRE A FUND CITE BEFORE THEY CAN SUBMIT THEIR P/R AND THIS DEPENDENT ON THE ACCEPTANCE OF THE DD1513. DELIVERY IS ESTIMATED AT DECEMBER 85. SHIPPING COSTS WILL BE BORNE BY THE FREIGHT FORWARDER WITH THE CONTRACTOR DELIVERING TO HIM ON A COD BASIS AS IS USUAL FOR ALL FMS CASES.

5.. SOME FURTHER QUESTIONS - A) WISH TO KNOW HOW EXACTLY YOU WANT THE CABLE LENGTHS. SHOULD THEY ALLOW A MARGIN FOR FLEXIBILITY OR ARE THESE PRECISE LENGTHS. B) PLEASE CONFIRM THAT THE CONTROLLER IS TO BE WIRED FOR 60HZ.

6.. TO ANSWER YOUR QUESTIONS:-

A) YOUR PARA 2 - ARE KEEPING OUR PROCUREMENT SEPARATE BECAUSE IT IS SPECIAL BUY (DIFFERENT VOLTAGES) AND THEY DONT WANT OUR BUY TO BE MIXED UP WITH OTHER BUYS THEY ARE MAKING. REALISE THAT IN OTHER PROJECTS WE HAVE PIGGY BACKED BUT THE FINAL ARBITER OF THESE DEALS IS THE OPI WHO MAKE THE RULES.

B) YOUR PARA 5.

10 PER CENT OF COST IS BEING SOUGHT ALTHOUGH 20 PER

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CENT IS NORMAL. BELIEVE THAT 10 PER CENT WILL
BE ACCEPTABLE.

C) YOUR PARA 6A. THE BUS AND TAG CABLES ARE TO CONNECT THE NSC A510
TO THE CONTROLLER. THE CONTROLLER IS AN IBM EQUIPMENT AND IT IS
ASSUMED YOU ARE FAMILIAR WITH THE IBM BUS CONFIGURATIONS. IS THERE
ANY NEED TO ALLOW EXTRA LENGTHS OF THESE CABLES QUERY.

7.. WILL WAIT YOUR REPLY BEFORE PROVIDING MEMO IN PARA 2

#8306
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